AGREEMENT REGARDING PAYMENT IN LIEU OF TAXES

October 15, 2010

Agreement made this 5 day of October, 2010 by and between the Town of Needham, a municipal corporation located in Norfolk County, Massachusetts, acting through its Board of Selectmen (hereinafter referred to as "Needham"), Continental Wingate Development Company, a Massachusetts corporation having a principal place of business at 63 Kendrick Street, Needham, MA 02494 (hereinafter referred to as "Wingate") and WHC Needham, Inc., a Massachusetts corporation having a principal place of business at 63 Kendrick Street, Needham, MA 02494 (hereinafter referred to as "WHC"). Wingate has signed a purchase and sale agreement to purchase the property described below, and WHC is an affiliate of Wingate which will become the owner of the property if the purchase transaction is completed.

BACKGROUND

- A. Wingate sought the rezoning of approximately seven (7) acres of land comprised of Needham Assessor's Map 77, Parcels 1, 25 and 56. NHP Properties Business Trust, a Massachusetts business trust, having a principal place of business at 610 Newport Center Drive, Suite 1150, Newport Beach, California 92660 (hereinafter referred to as "NHP") currently owns the Wingate at Needham nursing home which is presently located on May 77 Parcel 1 (also known as 589 Highland Avenue). WHC is considering an acquisition of the parcels identified as Needham Assessor's Map 77, Parcels 25 and 56, in the Town of Needham (collectively referred to herein as the "Property"), to create an Elder Services Zoning District.
- B. The primary purpose of the rezoning is to allow the creation of independent apartments, assisted living and Alzheimer's/memory loss facilities, and an expansion of the existing skilled nursing facility ("Elder Services Uses").
 - C. Needham is supportive of the proposed rezoning.
- D. Needham will provide continuing services to the Property as are generally provided in the Town of Needham, whether it is owned by WHC, its successors or assigns, regardless of whether said owner is an entity exempt from the payment of real estate taxes under the laws of the Commonwealth of Massachusetts. Such services include, but are not limited to, ongoing police service, fire protection, emergency medical services, building inspections, water service, inspection services and access to public ways for utilities and municipal services.
- E. Needham needs to protect its fiscal base by insuring tax payments from the Property in the event the Property is sold to an entity or organization that is or may be exempt from paying local property taxes.

AGREEMENT

NOW, THEREFORE, for the good and valuable consideration, the receipt of which is hereby acknowledged, Needham and WHC hereby agree as follows:

- 1) If WHC or any successor(s) in interest to WHC (or an affiliate of WHC) as an owner of the Property or any part thereof, regardless of the manner, method or form by which such owner received or acquired its ownership interest of the Property or any part thereof, is exempt from the payment of real estate taxes and personal property excise taxes under Massachusetts Laws Chapter 59, WHC or such successor, as the case may be, shall make payments in lieu of taxes not less than the amount that would otherwise be due to the Town in property taxes and personal property excise taxes under M.G.L. Chapter 59, for as long as the entity continues to be exempt from such property or excise taxation. The restrictions set forth in this paragraph shall apply to any lease by an owner of property within the Elder Services Zoning District to a tax-exempt entity if the legal effect of such lease would otherwise be to exempt the owner or lessee of the leased property from the payment of real estate taxes. No owner of the Property or any party thereof shall have any liability for payments in lieu of taxes with respect to any period after the date of transfer of its ownership interest.
- 2) If, and to the extent that, any such owner makes payments in lieu of taxation to Needham pursuant to this Agreement, such owner shall have the right to seek an abatement or reduction in such payment and/or in the valuation upon which the payment is based for any reason as set forth in Chapter 59 of the Massachusetts General Laws (other than by claim of exemption), provided, however, that if such abatement or reduction is denied by Needham, such owner or lessee shall have all rights of appeal provided by Massachusetts law. In the event that the Massachusetts Appellate Tax Board, or other governmental entity, declines jurisdiction of said appeal by virtue of the tax-exempt status of such owner or lessee, such owner or lessee shall have the right to submit such claim to arbitration before the American Arbitration Association. Needham and such owner or lessee agrees to be bound by the determination of the arbitrator.
- 3) The foregoing obligations shall run with the land comprising the Property, as more particularly described in Exhibit A attached hereto, and shall automatically terminate on the date upon which the Property or any part thereof is no longer used for Elder Services Uses (but with respect to such part only), but shall automatically become reinstated if the Property, or any part thereof that ceased to be used for Elder Services Uses, re-commences to be used for Elder Services Uses (but with respect to such part only). Any of the owners of the Property governed thereby shall acknowledge in writing its obligations hereunder and provide such acknowledgement to Needham prior to or upon the transfer to it of ownership of any real property which is part of the Property.
- 4) In the event that WHC, or its nominee, proceeds to purchase additional property within the area to be rezoned (i.e. Needham Assessors Map 77, Parcels 25 and 56) this Agreement shall be applicable to all such property.

- 5) In the event of the purchase of additional property as described in paragraph 4 above, WHC and WHC's nominee (if applicable) shall re-execute this Agreement and deliver same to Needham for signature and recording at the Norfolk County Registry of Deeds to insure that all such property owned by WHC or its nominee located in the area to be rezoned shall be subject to this Agreement.
- 6. WHC, for itself and its successors and assigns, covenant and agree that the restrictions set out in this Agreement (i) touch and concern the Property, (ii) are for the purpose of facilitating orderly and harmonious development of property to be located in the Elder Services Zoning District, (iii) are held in gross by Needham as a restriction held by a governmental body under M.G.L. Chapter 184, §26 and not for the benefit of any land in the Town, (iv) are now and shall continue to be of actual and substantial benefit to the Town, (v) do not impede the reasonable use of the Property for which it is most suitable, and (vi) are enforceable in perpetuity or for the longest term permitted by law and in any event for one hundred years. WHC further covenants that, as an "other restriction held by a governmental body" as that term is used in M.G.L. Chapter 184, §26, such restrictions are not subject to the limitations on the enforceability of restriction in M.G.L. Chapter 184, §§26 - 30. Nevertheless, if recording of a notice is ever needed to extend the time period for enforceability of such restrictions, WHC hereby appoints the Board of Selectmen of Needham as WHC's agent to execute and record such notice and agrees that WHC shall execute and record such notice upon request.
- 7. This Agreement shall become effective only upon the issuance of a building permit for Elder Services Uses in the Elder Services Zoning District. This Agreement shall remain in effect so long as the Property, or any portion thereof, is utilized for Elder Services Uses, regardless of whether the Elder Services Zoning District, and the zoning provisions pertaining thereto, are amended or eliminated.

WITNESS the execution hereof under seal as of the date here above written.

TOWN OF NEEDHAM		CONTINENTAL WINGATE DEVELOPMENT COMPANY	
Ву:	Selectman	By: Steven Levin Its Duly Authorized Vice President	
	Selectman	WHC NEEDHAM, INC.	
	Selectman	By: Scott Schuster Its Duly Authorized President	
	Selectman		
	Selectman		
COMMONWEALTH OF MASSACHUSETTS			
Cou	nty of	-	
person provements	onally appeareded to me through satisfactory	before me, the undersigned notary public, as a Selectman of the Town of Needham, evidence of identification, which was _, to be the person whose name is signed on acknowledged to me that he/she signed it	
		Notary Public: My Commission Expires:	

COMMONWEALTH OF MASSACHUSETTS

County of NORFOLK			
Development Company, proved to me the which was his driver's licenal signed on the preceding or attached door signed it voluntarily for its stated purpose. STEPHANIE L. MORAN Notary Public Massachusetts Commission Expires Mar 31, 2017	before me, the undersigned notary public, _, as, as		
County of Norfolk			
On this 15th day of October, 2010, before me, the undersigned notary public, personally appeared Scott Schuster, as PRESIDENT of WHC Needham, Inc., proved to me through satisfactory evidence of identification, which was hisdriver's license , to be the person whose name is signed on the preceding or attached document, and acknowledged to me that he/she signed it voluntarily for its stated purpose. Output Notary Public: My Commission Expires:			
Approved as to Form	STEPHANE L. MORAN Notary Public Massachusetts Commission Expires Mar 31, 2017		
David Tobin, Town Counsel			

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XHTBIT "A (Descriptions and and

The land situated in that part of Needham, Norfolk County, Massachusetts, known as Needham Heights, shown as Lot A on the Town of Needham Assessor's Plan No. 77, bounded and described as follows:

by land now or formerly of Charles River Sand NORTHERLY

and Gravel Co., Inc. under Certificate of Title No. 29293 filed with the Norfolk County Registry District of the Land Court, one hundred forty-five

and 50/100 (145.50) feet;

by Gould Street, thirty-seven and 15/100 (37.15) EASTERLY

feet:

by land now or formerly of Michael Generazio, et al., two hundred forty-one and 67/100 (241.67) feet; and SOUTHEASTERLY

by land now or formerly of Charles River Sand WESTERLY

and Gravel Co., Inc., one hundred fifty-five and

57/100 (155.57) feet.

PARCEL 2 (Registered)

The land situated in that part of Needham, Norfolk County, Massachusetts, known as Needham Heights, shown as Lot 8 on a plan drawn by Cheney Engineering Co., dated March 29, 1957, as approved by the Land Court, filed in the Land Registration Office as Plan No. 18430K, a copy of a portion of which is filed with said Registry District with Certificate No. 58581, Book 293, bounded and described as follows:

by the westerly line of Gould Street, as EASTERLY

shown on said plan, three hundred one and

06/100 (301.06) feet;

by Lot A shown on the Town of Needham SOUTHEASTERLY

Assessor's Plan No. 77, one hundred forty-

five and 50/100 (145.50) feet;

by land now or formerly of Anne M. Coppinger, EASTERLY

one hundred fifty-five and 57/100 (155.57) feet;

by lots G4, G3 and G2 shown on said plan and SOUTHEASTERLY

by land now or formerly of Ennio Pezzolesi et al., four hundred seventy-four and 96/100

(474.96) feet;

by Cross Street and by land now or formerly of SOUTHWESTERLY

Nello Giumetti et al., two hundred thirty-

four and 89/100 (234.89) feet; and

NORTHWESTERLY

by land now or formerly of the New York, New Haven and Hartford Railroad Company, nine hundred seventy and 27/100 (970.27) feet.

Said Parcels 1 and 2 are conveyed subject to and together with the benefit of all easements, rights, agreements, liens and encumbrances of record to the extent that the same are now in force and applicable.